

It's all about quality...

How to increase bankability and benefit from the enormous solar business potential.





No investor likes the risk of discontinuity, so...

Solarif Risk Management helps substantially reducing the risk of operational discontinuity of solar plants by improving overall quality by executing inspections and checks. Furthermore Solarif Risk Management regulates and performs factory risk assessments for inverter and module manufacturers willing to become Solarif-certified.

The advantage for manufacturers to have their products certified by Solarif is evident. A Solarif-certified inverter or module will be more attractive to customers than non-certified alternatives, as Solarif-certified products have passed the extensive quality and financial risk assessment of Solarif, assuring the quality of the product as well as the financial strength of the manufacturer.

The certification allows buyers of Solarif-certified panels to purchase the optional inherent defect coverage as an extension of Solarif's operational all risk insurance. This full insurance gives the buyer/asset owner the best possible protection available in the market. The proven quality, in combination with the possibility of insuring inherent defects, results in an increasing demand for Solarif-certified panels.

Imagine the effects of combining sustainability, large scale and low risks



Certification is crucial

Solarif insures panels against damages due to 'inherent defect'. Examples of inherent defect are delamination, bad soldering and short circuit in the junction box. The inherent defect coverage is only possible if the panels used are certified by Solarif.



Why certified by Solarif?

- only owners of Solarif-certified panels can purchase the unique inherent defect coverage, protecting the panels up to 20 years against damages due to inherent defect. Even in case of bankruptcy of the manufacturer the coverage remains in force (insolvency cover).
- quality mark: certification contributes to a positive corporate image, resulting in a competitive advantage.
- more and more customers require third party insurance of the manufacturers' warranty. Solarif's inherent defect coverage is the solution.
- more and more manufacturers are excluded from tenders or suppliers selection if they lack third party insurance backing up their warranties.
- certification helps manufacturers identifying and optimizing their processes by providing the factory management a tool to check, evaluate and manage the quality.
- possible problems will be detected and identified, so action can be taken to prevent errors in the future.
- customer satisfaction will increase due to focus on overall quality!





Solarif Risk Management - *inspect, find, reduce*

Solarif Risk Management regulates and performs factory risk assessments for inverter and panel manufacturers willing to become Solarif-certified. Furthermore Solarif Risk Management performs independent PV quality inspections and checks to secure PV assets and project returns by assuring the quality of the PV installation.

core activities

- factory risk assessment (to become Solarif-certified)
- in-line quality inspection
- pre-shipment inspection
- post shipment inspection
- plant inspection
- on-site EL inspection

Solarif Group consists of three fully autonomous, though connected divisions, complementing each other: Insurance, Matchmaker and Risk Management. It is the strength of this unique, synergetic, strategic combination that makes the Solarif business model highly effective and most efficient, which ultimately translates into long term, profitable business for Solarif customers and business partners. Fore more information please visit our website, solarif.com.



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